



Administrative Report

Office of the Chief, Essex-Windsor EMS

To: Warden Tom Bain and Members of County Council

From: Bruce Krauter
Chief, Essex-Windsor Emergency Medical Services

Date: December 20, 2017

Subject: Authorization to Purchase Seven Ambulances for 2018

Report #: 2017-R010-EMS-1220-BK

Purpose

The purpose of this report is to provide County Council with information and seek 2018 budget approval to order seven (7) ambulances. The delivery of the seven (7) ambulances is anticipated to be in the spring of 2018.

Background

The EMS department has a current fleet of 38 front line ambulances, 14 emergency response vehicles, 1 logistics vehicle, 1 administration vehicle, 1 special operations trailer, 1 hazmat trailer and an off-road transport vehicle. This report will concentrate on the ambulance fleet only.

County Council awarded the contract to Crestline Coach Ltd. to supply ambulances for the period of 2014 to 2018, after giving consideration to Administrative Report 2014-R004-EMS-0416-BK (Appendix I). In the 2018 fiscal year, six (6) ambulances are due for replacement and one (1) ambulance is required for the service enhancement. The total amount of ambulances to be ordered is seven (7).

Discussion

Essex Windsor EMS has been advised by Crestline Coach Ltd that to ensure delivery of the required chassis from the manufacturer (GM Canada) and to further ensure delivery of the ambulances to EWEMS in 2018, order confirmation is required as soon as possible. The chassis configuration for the 2018 model will be identical to those purchased in 2016 and 2017, that being the 3500 model with a Vortec ® gasoline engine.

Crestline Coach Ltd. has also advised that they can continue to purchase and install the Stryker Power Load System ® for the 2018 model year. Council will recall that the 2017 ambulance and Powerload ® purchases were approved under one (1) authorization, Administrative Report 2015-R009-EMS-1202-BK (Appendix II). Crestline's ability to purchase and install the Powerload system will ensure that the 2018 ambulances are delivered on time and in ready working order.

Crestline Coach Ltd, has provided a quote of \$175,029 (plus HST) per ambulance. This quote includes the cost of:

- Chassis
- Conversion options
- Purchase and installation of the stretcher power load system
- Shipping

This quote is consistent with the requirements of the RFP.

For comparison, the 2017 ambulance purchase price was \$171,873 (plus HST) for the chassis, conversion, Powerload Lifting System and delivery.

Recommendation

That Essex Windsor EMS be approved to proceed with the 2018 budget ordering of seven (7) Crestline Coach Ltd. Type III Ambulances, including the purchase and installation of seven (7) Stryker Powerload ® Lifting Systems, with a total price of \$1,225,203 (plus HST).

Administrative Report

Page 3

December 20, 2017

Authorization to Purchase Seven Ambulances for 2018

Respectfully Submitted

Bruce Krauter

Originally Signed by

Bruce Krauter, Chief, Essex-Windsor Emergency Medical Services

Concurred With,

Robert Maisonville

Originally Signed by

Robert Maisonville, Chief Administrative Officer

Appendix No.	Title of Appendix
I	Administrative Report 2014-R004-EMS-0416-BK
II	Administrative Report 2015-R009-EMS-1202-BK