

Corporate Reserve Strategy

(2017 Update)

September 6, 2017

Report#: 2017-R19-FIN-0906-RM



Reserve Strategy Principles

- ✓ Working capital to support cash flow
- ✓ Stabilize the County Levy
- ✓ Demonstrate financial strength (credit worthiness)
- ✓ Planned acquisition/replacement of fixed assets
- ✓ Planned expansion of infrastructure
- ✓ Provide for unanticipated expenditures
- ✓ Address Corporation's exposure to risk and liability
- ✓ Address Corporate automation requirements
- ✓ Protect County's sizeable investment in physical infrastructure



| Reserve Category | Balance Beginning of Year | Contribution from Revenue Fund | Contribution to Revenue Fund | Contribution to Capital Fund | Transfers between Reserves | Balance End of Year |
|---------------------------|---------------------------------|--------------------------------------|------------------------------------|------------------------------------|----------------------------------|---------------------------|
| Working Capital | 4,500,000 | - | - | - | - | 4,500,000 |
| Rate Stabilization | 8,055,104 | - | (358,330) | (543,900) | (1,806,526) | 5,346,348 |
| Library 2016 Surplus | 790,000 | - | - | - | - | 790,000 |
| Health Benefits | 943,474 | - | - | - | (193,474) | 750,000 |
| Insurance | 715,202 | 25,000 | - | - | - | 740,202 |
| WSIB | 1,550,877 | 185,080 | - | - | - | 1,735,957 |
| Capital | 33,935,226 | 6,116,870 | - | (7,542,470) | 2,000,000 | 34,509,626 |
| Capital - SPH Structural | 407,766 | - | - | (5,150) | - | 402,616 |
| NWEHS | 4,269,000 | 2,170,000 | - | - | - | 6,439,000 |
| Official Plan | 477,000 | 40,000 | (13,000) | - | - | 504,000 |
| Donations/Life Enrichment | 597,088 | 14,000 | - | - | - | 611,088 |
| SPH WSIB NEER | 458,907 | - | - | - | - | 458,907 |
| Roadway Expansion | 53,651,660 | 3,545,090 | - | (2,807,280) | - | 54,389,470 |
| CWATS | 2,697,800 | - | - | (797,310) | - | 1,900,490 |
| Total - General | 113,049,104 | 12,096,040 | (371,330) | (11,696,110) | - | 113,077,704 |



Reserve Continuity Schedule - EMS

| Reserve Category | Balance Beginning of Year | Contribution from Revenue Fund | Contribution to Revenue Fund | Contribution to Capital Fund | Transfers between Reserves | Balance End of Year |
|-----------------------|---------------------------------|--------------------------------------|------------------------------------|------------------------------------|----------------------------------|---------------------------|
| Equipment replacement | 3,421,601 | 790,290 | - | (425,670) | - | 3,786,221 |
| Vehicle replacement | 2,152,721 | 1,225,770 | - | (978,000) | - | 2,400,491 |
| WSIB | 535,073 | - | - | - | - | 535,073 |
| Severance | 330,153 | - | - | - | - | 330,153 |
| Total - EMS | 6,439,548 | 2,016,060 | - | (1,403,670) | - | 7,051,938 |



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Library 2016 Surplus Distribution

| Municipality | Total Levy Payments | % of Levy | Library Surplus |
|--------------|------------------------|-----------|-----------------|
| Amherstburg | 9,972,090 | 11.70% | 92,396 |
| Essex | 8,095,965 | 9.50% | 75,013 |
| Lakeshore | 20,103,342 | 23.58% | 186,266 |
| LaSalle | 13,316,740 | 15.62% | 123,385 |
| Leamington | 10,679,603 | 12.53% | 98,951 |
| Kingsville | 10,161,392 | 11.92% | 94,150 |
| Tecumseh | 12,934,039 | 15.17% | 119,839 |
| Totals | 85,263,171 | 100.00% | 790,000 |



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New Windsor-Essex Hospital System

| | Annual Allocation (0.5% | | | | | |
|--------|-------------------------|------------|--------------|--------------|-----------------|-----------------|
| | Levy for 10 yrs. + | Commitment | Reserve | | Interest Income | |
| Year | Commitment Transfers) | Transfer | Transfer | Debt Payment | @ 1.875% | Reserve Balance |
| 2015 | 340,000 | 1,400,000 | 1,000,000 | - | - | 2,740,000 |
| 2016 | 1,500,000 | - | - | - | 29,000 | 4,269,000 |
| 2017 | 2,090,000 | - | - | - | 80,044 | 6,439,044 |
| 2018 | 2,690,000 | - | - | - | 120,732 | 9,249,776 |
| 2019 | 3,290,000 | - | - | - | 173,433 | 12,713,209 |
| 2020 | 3,890,000 | 100,000 | - | - | 238,373 | 16,941,582 |
| 2021 | 4,590,000 | - | - | - | 317,655 | 21,849,236 |
| 2022 | 5,100,000 | - | - | - | 409,673 | 27,358,910 |
| 2023 | 5,600,000 | - | - | - | 512,980 | 33,471,889 |
| 2024 | 6,100,000 | 200,000 | - | - | 627,598 | 40,399,487 |
| 2025 | 6,800,000 | - | - | - | 757,490 | 47,956,977 |
| 2026 | 6,800,000 | - | - | - | 899,193 | 55,656,171 |
| 2027 | 6,800,000 | - | (55,000,000) | (6,518,595) | 1,043,553 | 1,981,129 |
| 2028 | 6,800,000 | - | - | (6,296,987) | 37,146 | 2,521,288 |
| 2029 | 6,800,000 | - | - | (6,068,288) | 47,274 | 3,300,274 |
| 2030 | 6,800,000 | - | - | (5,847,602) | 61,880 | 4,314,552 |
| 2031 | 6,800,000 | - | - | (5,616,130) | 80,898 | 5,579,320 |
| 2032 | 4,900,000 | - | - | (5,393,596) | 104,612 | 5,190,337 |
| 2033 | | - | - | (5,168,287) | 97,319 | 119,368 |
| 2034 | | - | - | - | 2,238 | 121,607 |
| 2035 | | - | - | - | 2,280 | 123,887 |
| 2036 | | - | - | - | 2,323 | 126,210 |
| Totals | 87,690,000 | 1,700,000 | (54,000,000) | (40,909,485) | 5,645,695 | - |



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Report Recommendations

- ✓ Reaffirm the Corporation's long-term reserve strategy
- ✓ Budget reserve allocations to/from specific reserves based on established targets/guidelines presented annually during the Corporation's Budget Process
- ✓ Corporate windfall recoveries and operating surpluses continue to be directed to the Corporation's Rate Stabilization Reserve for Council's future disposition
- ✓ Proceeds from the sale or disposal of assets contributed to asset replacement reserves
- ✓ Approve the transfer of \$2 million from the Rate Stabilization Reserve to Capital Reserve and \$193,474 from the Health Benefits Reserve to Rate Stabilization Reserve
- ✓ Reserve status and transfers to be reported to County Council on an annual basis





Questions?

