



Administrative Report

To: Warden MacDonald and Members of Essex County Council

From: Melissa Ryan, CPA, Director, Financial Services/Treasurer

Date: Wednesday, November 5, 2025

Subject: Electricity and Natural Gas Update-Commodity Price Hedging Strategy

Report #: 2025-1105-FIN-R31-MR

Purpose

The purpose of this report is to provide Council with an update on the Corporation's utilization of commodity price hedging and recommend continued participation with the Association of Municipalities of Ontario / Local Authority Services Ltd (AMO/LAS) Procurement Programs, to procure, in bulk, electricity and natural gas in the open market on behalf of partnering municipalities.

Background

In accordance with the Municipal Act, 2001, regulation 653/05, and the County of Essex Commodity Price Hedging Policy (Policy 06-11), the Treasurer is required to report annually on all commodity price hedging agreements in place. The goal of the commodity price hedging policy is to allow the Treasurer to enter into fixed price agreements for the future delivery of all or any portion of a commodity when deemed advantageous to do so.

The County continues to utilize the services of AMO/LAS Procurement Programs. As part of the strategy, a hedging contract is used to minimize potential risk of spot market fluctuations.

A hedge is a financial agreement that fixes the price to be paid by the municipality for future delivery of a commodity. A hedge is typically used to reduce cost fluctuations and provide cost certainty.

The County's current agreement with LAS includes a hedge of 50% of its total electricity requirements. This hedging level has been in place since the

last report to County Council in October of 2024. The hedge is applicable to all electricity purchased by the Corporation with the exception of street light usage which is kept on the spot market. Because street light energy demand typically occurs during off-peak/lower cost times, the benefit of hedging is low.

For natural gas, LAS purchases incremental gas contracts at various points each year with a goal of building a total hedge portfolio of 80-90% of program requirements for the current year, with the remaining consumption settling at prevailing market rates.

Discussion

Electricity

The Corporation's electricity bills consist of a number of cost components:

- Energy Charge (based on actual usage and set by retailer)
- Global Adjustment Charge (set by province)
- Delivery Charge (set by regulation)
- Regulatory Charges (set by regulation)

The only component of the bill that is eligible for hedging is the energy charge. All other components of the bill are regulated and ineligible for hedge protection.

Appendix A illustrates the hedging results for the Corporation for the period January 1, 2024 to December 31, 2024. Overall, the hedge program returned net savings of approximately \$12,830 over time of use (TOU) rates when combining the Corporation's hedged and streetlight accounts.

Natural Gas

The hedging program for natural gas includes a rebate feature that returns program savings back to participating municipalities. In 2025, the Corporation received a rebate payment in the amount of \$6,379 for the savings earned in 2024.

In terms of the components of the natural gas bill that are eligible for hedging, the program offers pricing stability for the commodity charge well as the deregulated transportation charges. All other components of the natural gas bill are regulated and ineligible for hedging.

The program is designed to provide rate stability rather than guarantee rate savings.

The LAS Natural Gas Program continues to offer favorable pricing for its members, effectively mitigating the volatility inherent in the natural gas market. In 2024, natural gas prices experienced fluctuations due to varying demand and production levels. However, the LAS program maintained stability, shielding participants from significant market swings.

Notably, Canadian natural gas production reached record levels in 2024, averaging 18.3 billion cubic feet per day, contributing to high storage levels and lower prices. Despite these market dynamics, the LAS Natural Gas Program's structure provided consistent pricing and protection against unpredictable market conditions.

Administration will continue to monitor the benefit of rate stability compared to lower spot market prices.

Financial Implications

The primary goal of participating in the LAS hedging programs is to ensure stable commodity rates for budgeting purposes. While the high level of market regulation limits the potential for significant savings, the rebates and savings received and the stability provided by the program are beneficial.

Rebates received from the natural gas program are recorded in miscellaneous revenue as they are received. The Corporation's budget reflects the anticipated costs of hydro and natural gas based on the hedge prices obtained through LAS Commodity programs.

Consultations

Local Authority Services – Energy Billing & Settlement Division

Strategic Plan Alignment

Working as Team Essex County	Growing as Leaders in Public Service Excellence	Building a Regional Powerhouse
<ul style="list-style-type: none"> <input type="checkbox"/> Scaling Sustainable Services through Innovation <input type="checkbox"/> Focusing “Team Essex County” for Results <input type="checkbox"/> Advocating for Essex County’s Fair Share 	<ul style="list-style-type: none"> <input type="checkbox"/> Being an Employer with Impact <input type="checkbox"/> A Government Working for the People <input checked="" type="checkbox"/> Promoting Transparency and Awareness 	<ul style="list-style-type: none"> <input type="checkbox"/> Providing Reliable Infrastructure for Partners <input type="checkbox"/> Supporting Dynamic and Thriving Communities Across the County <input type="checkbox"/> Harmonizing Action for Growth <input type="checkbox"/> Advancing Truth and Reconciliation

Recommendation

That Essex County Council receive report number 2025-1105-FIN-R31-MR, Electricity and Natural Gas Update-Commodity Price Hedging Strategy as information.

Approvals

Respectfully Submitted,

Melissa Ryan

Melissa Ryan, CPA, Director, Financial Services/Treasurer

Concurred With,

Sandra Zwiers

Sandra Zwiers, MAcc, CPA, CA, Chief Administrative Officer

Appendix	Title
A	Electricity Program Results 2024