

Essex County Council Update

May 7, 2025



WINDSOR-ESSEX OVERALL IMPACT Q1 2025

New Investment Facilitated \$421,638,840

5

Expansions Facilitated

1,260

New Jobs Facilitated

14

Business Startups





NEO announcement

- \$69-million investment with total investment
 of \$120-million over 8 years
- o 100 jobs
- o 87,000 sq. ft
- EV supply chain (high-capacity silicon anode material)

Minth announcement

- \$300-million investment with plans for future expansion
- o 1,100 jobs
- o 379,415 sq. ft.
- Exterior and structural automotive parts for EV and hybrid







- Upcoming new investment in Essex County: Canada Qiuming Auto Parts Ltd
 - \$10 million CAPEX
 - o 50 jobs
 - Supply to Tesla's tier 1 in Mexico
 - Looking to expand additional 5,000 sq ft for new stamping lines in June 2025 in the current facility to produce automotive standard parts
- 4 expansion projects to be announced in Essex County
 - \$43 million
 - 220 jobs



WHAT THIS MEANS FOR WINDSOR-ESSEX

\$300 million investment and 1,100 jobs for Minth results in the following impact across

Windsor-Essex over and above initial values:

Economic Output

Total: \$356,940,000

Regional Jobs

Total: 1,564

Regional Wages

Total: \$151,708,247

Additional Increased Dollar Spending Spent The Steps of the **Economic Multiplier** Dollar More Enters People Are Local Hired Economy Demand in Increases

^{*}total values reflect direct, indirect and induced impact.

Windsor-Essex Economic Trade Task Force (WETariffTaskForce.com)

- o Launched on Feb. 13, 2025
- o Chaired by Invest WindsorEssex and the Windsor Essex Chamber of Commerce
- o Provide up-to-date resources, support programs and relevant information
- o Submit recommendations to government bodies
- o Highlight the impact of economic developments on local businesses and industries
- o Advocate for supportive measures to relevant government agencies









New Start Ventures program

- Launched on March 1 by the Small Business & Entrepreneurship Centre
- O Equip newcomers with the essential knowledge, skills, mentorship and resources to start and grow businesses
- O Made possible through funding from **Libro Credit Union** and is supported by **Community Futures Essex County**

New County business

- O Ember Ridge Celebrations of Life celebrated their grand opening in Lakeshore
- O Small Business & Entrepreneurship Centre client and Starter Company Plus grant recipient \$5,000
- o \$500,000 investment









Pathways to Business Growth: Funding and support opportunities for Essex County Businesses

- O Hosted in Kingsville on March 27
- Over 60 businesses in attendance with participation from Economic development partners from Kingsville, Tecumseh, Amherstburg and LaSalle
- O Provided overview of municipal, provincial and federal funding, incentive, and support programs

Data Centre Tool

- New interactive data visualization tools now live on both IWF and SBFC websites
- Community Profile dashboards for each municipality, showcasing metrics on overall economy, residents, workforce, industries and livability indicators
- Ideal site selector tool to promote location advantages



The Town of Essex is a safe, healthy and liveable community. The Town offers exceptional economic development advantages rooted in its strategic location, robust agricultural sector and growing industrial base. The Town is well-connected via major highways and rail lines, ensuring seamless transportation of goods. Essex is also home to a skilled and diverse workforce, complemented by supportive municipal policies that foster innovation and entrepreneurship. With affordable land, a strong sense of community and a commitment to sustainable growth. Essex provides an ideal environment for businesses to thrive and expand.



Windsor and Essex County



Find out what makes our

() find out more

community special by locating

the amenities and attractions





Explore the multimodal networks that move goods and services and connect us to the world () find out more



PROFILE insights into our economy, residents, workforce, livability (P) find out mon



ADVANTAGES Good help can be hard to find but look no further because the workforce you need is right here (P) find out more



INSIGHTS Analyze industry trends and benchmarks to make more informed strategic business (P) find out more







INDUSTRIES Identify the largest industries that are driving employment growth in the region. (?) find out more

LARGEST



TARGET SECTOR ADVANTAGES Assess the concentration of our primary sectors that support economic and workforce growth (P) find out more



TALENT PIPELINE

ADVANTAGES Explore the extensive network of higher education facilities that drive workforce and innovation (?) find out more



STRATEGIC PLAN UPDATE

- Strategic planning and organizational review process began in January
- Goal is to develop a 5-year strategic framework:
 - o Identifying priority areas of focus
 - o Organizational structure to deliver
- Extensive document review:
 - County survey
 - Haddad report
 - Previous strategic plans, reports and information from other economic development agencies



STRATEGIC PLAN UPDATE

- Consultations with regional stakeholders:
 - o CAO's
 - TWEPI
 - University of Windsor
 - St. Clair College
 - Workforce Windsor Essex
 - Chambers of Commerce
 - Essex Community Futures Development Corporation
- Full day facilitated Board planning session
- Anticipate draft plan by mid June





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