

Administrative Report

То:	Warden MacDonald and Members of Essex County Council
From:	Sandra Zwiers, MAcc, CPA, CA, Chief Administrative Officer
Date:	Wednesday, March 5, 2025
Subject:	Border Mayors Alliance 2025
Report #:	2025-0305-CAO-R03-SZ

Purpose

To seek County Council approval to fund membership in the Border Mayors Alliance on behalf of all seven local municipal partners.

Background

Tariffs, whether threatened or enacted, pose specific concerns for border communities across Canada. Essex County is home to a large concentration of industries with direct and indirect trade ties to the United States. Our economic circumstance and geography present unique challenges that other communities may not face.

The Border Mayors Alliance (BMA) was established to gather and coordinate the economic perspectives of border communities and formalize advocacy on their collective behalf.

Discussion

In order to efficiently and effectively develop an advocacy strategy, a consultant has been retained at the initiation of the Mayor of the City of Windsor, Drew Dilkens. The BMA proposes funding the work of the consultant based on a membership fee determined on a per capita basis of participating border communities.

The total cost for all seven local municipalities within the County of Essex is estimated to be approximately \$10,000.

Membership in the BMA is restricted to Mayors. The County of Essex, which is represented by a Warden, would not be eligible for membership. To ensure the entire Essex County region has a voice in the BMA, administration recommends the County fund the 2025 membership fee to support all seven mayors' participation. Mayors would represent the economic perspective specific to their local municipality.

It is unknown, at this time, whether the BMA will remain active/relevant beyond 2025. Administration recommends the Essex County CAOs obtain feedback from their respective Mayors prior to the 2026 Budget setting process and inform the County CAO as to the progress/success of the BMA and make a recommendation about whether membership funding should continue or cease at the end of 2025.

Financial Implications

In recognition that many, if not all, local municipal budgets are already set for 2025, administration recommends funding the per capita costs for all seven local municipalities from the County's Rate Stabilization Reserve. It is estimated that the total per capita cost for Essex County municipalities would be \$10,000.

Consultations

Essex County CAOs

Strategic Plan Alignment				
Working as Team Essex County	Growing as Leaders in Public Service Excellence	Building a Regional Powerhouse		
 Scaling Sustainable Services through Innovation 	 Being an Employer with Impact 	 Providing Reliable Infrastructure for Partners 		
Focusing "Team Essex County" for Results	 A Government Working for the People 	 Supporting Dynamic and Thriving Communities Across the County 		
Advocating for Essex	Promoting Transparency and	 Harmonizing Action for Growth 		
County's Fair Share	Awareness	 Advancing Truth and Reconciliation 		

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Recommendation

That Essex County Council receive report number 2025-0305-CAO-R03-SZ, Border Mayors Alliance 2025 as information and authorize the funding of the 2025 per capita membership for all seven local municipalities from the Corporation's Rate Stabilization Reserve.

Approvals

Respectfully Submitted,

Sandra Zwiers

Sandra Zwiers, MAcc, CPA, CA, Chief Administrative Officer

Appendix	Title
N/A	N/A