



## **Administrative Report**

### **Office of the Deputy Chief, Essex-Windsor EMS**

**To:** Warden MacDonald and Members of Essex County Council

**From:** Justin Lammers  
Deputy Chief, Essex-Windsor Emergency Medical Services

**Date:** Wednesday, June 21, 2023

**Subject:** Donation of Surplus Ambulances – St. Clair College

**Report #:** 2023-0621-EMS-R03-JL

---

#### **Purpose**

The purpose of this report is to provide information to County Council on the process of disposing of surplus ambulances, the request of the St. Clair College Paramedic Program and to receive authorization to donate ambulance(s) to the St. Clair College Paramedic Program.

#### **Background**

Each year Essex Windsor EMS disposes of surplus ambulances either through a web-based auction house or a negotiated trade-in value with the ambulance supply vendor (Crestline Coach Limited). In each instance, the revenue generated or negotiated trade-in value lessens the impact on the vehicle reserves for future ambulance acquisitions.

The average historic revenue or trade-in value of surplus ambulances ranges in the amount of \$3,000 to \$6,500 per vehicle. This amount depends on the market demand and the vehicle's condition at the time of disposal. In this current year, we sold two (2) ambulances by auction for \$40,000 each on average, which is historically unheard of. Due to a recent flood in available used ambulances by auction, our last unit sold for \$20,000 and we anticipate that price to continue dropping throughout the summer. Essex Windsor EMS has received a request from the St. Clair College Paramedic Program for the donation of ambulances for use as a teaching tool (Appendix I). The Paramedic program at St. Clair College is a two-year program, with a historical intake of approximately thirty (30) students each year.

Due to the current climate with Paramedic recruitment, Essex Windsor EMS has worked closely with St. Clair College on strategies to bolster Paramedic student intake and successful graduation. We were notified earlier this year that St. Clair College Windsor Campus has increased its intake to 60 students. This is an exciting enhancement for future recruitment.

Historically, over the past 4 years, St. Clair College paramedic graduates are the majority of new employees during our recruitment cycles. It should be noted that the college received an EWEMS surplus ambulance in 2018 and 2019. These were the very ambulances that allowed St. Clair College to modify their curriculum during COVID-19, and allowed them to be one of the only colleges able to graduate Paramedic students on time, in the Province of Ontario.

## **Discussion**

The County of Essex has historically donated surplus ambulances to various organizations and locations. Examples of those organizations and locations are:

- St. Clair College;
- Hospice of Windsor and Essex County;
- Jamaica; and
- Haiti.

In each case, the recipient(s) are responsible for the transfer, maintenance, and ongoing costs of the vehicle and ownership.

In the instance of St. Clair College, the donation of a surplus ambulance benefits not only the future paramedics but benefits other programs, such as the automotive powertrain program. Maintenance and repair of ambulances is a specialized field and the current model is an excellent tool for students to become familiar with and learn from. Essex Windsor EMS benefits as the possible future paramedics become familiar with the layout, setup, and function of the EWEMS fleet through their two years of academics at the College.

Although St. Clair College has requested the donation of two ambulances in the 2023 school year, Essex Windsor EMS would recommend extending the donation over two (2) years. The proposed donation schedule would be;

- One (1) ambulance in 2023
- One (1) ambulance in 2024

This schedule will;

- lessen the impact on the EWEMS vehicle reserves on an annual basis, as opposed to donating two (2) units in one (1) year,
- allow for a systematic and coordinated rotation of the St. Clair College ambulance vehicle teaching tools,

## **Financial Implications**

This donation will result in a loss to vehicle reserves of an estimated \$40,000.

## **Consultations**

- Mary Birch, Interim CAO County of Essex
- Sandra Zwiers, Director of Financial Services/Treasurer
- Bruce Krauter, Chief of Essex Windsor EMS
- Dr. Stephanie DeFranceschi, Chair, School of Health Sciences, St. Clair College

## **Recommendation**

That Essex County Council authorize Essex Windsor EMS to donate ambulances to the St. Clair College Paramedic Program according to the following schedule;

- One (1) ambulance in 2023
- One (1) ambulance in 2024

## Approvals

Respectfully Submitted,

*Justin Lammers*

Justin Lammers, Deputy Chief, Essex-Windsor Emergency Medical Services

Concurred With,

*Sandra Zwiers*

Sandra Zwiers, MAcc, CPA, CA, Director, Financial Services/Treasurer

Concurred With,

*Bruce Krauter*

Bruce Krauter, Chief, Essex-Windsor Emergency Medical Services

Concurred With,

*Mary Birch*

Mary Birch, BA, CMO, Interim Chief Administrative Officer

Appendix Number	Title
I	St Clair College Request for Ambulance Donation