



Administrative Report

Office of the Director, Infrastructure & Planning Services

To: Warden MacDonald and Members of Essex County Council

From: Allan Botham, P.Eng.
Director, Infrastructure & Planning Services

Date: Wednesday, May 17, 2023

Subject: Non-Coning Water-Borne Traffic Paint Purchase Contract

Report #: 2023-0517-IPS-R15-AB

Purpose

The purpose of this report is to provide County Council with results and recommendations for a contract to purchase non-coning water-borne traffic paint (traffic paint).

Background

The County of Essex maintains pavement markings on the County of Essex road network using large capacity, truck mounted application equipment. The equipment is owned and operated by the County of Essex.

Pavement markings include, but are not limited to: centrelines, edgelines, directional arrows, stop bars, crosswalks and hazard lines.

Centrelines (yellow), edgelines (white) and lane lines (white) are typically painted every year. Pavement markings (stop bars, arrows, crosswalks) are painted every two to three years.

In 2023 the County of Essex will continue to work with many of our local municipalities to provide pavement marking services. Typically work for local municipalities is limited to centrelines, edgelines and lane lines.

Discussion

Tenders for the supply of 35,000L of yellow and 35,000L of white, Non-Coning Water-Borne traffic paint were posted on the Bids & Tenders website.

On April 25, 2023, two submission were received and are summarized in Table 1 below.

Table 1

Supplier	Cost (Excl. HST)
PolyMight International Inc.	\$335,160
Ennis Paint Canada ULC	\$336,700

Tenders were reviewed and found to be complete, and the low tenderer is PolyMight International Inc.

Financial Implications

The low tender is within the 2023 budgeted amount of \$600,000, and presented in Table 2.

Table 2

Item	Cost (Incl. Net HST)
PolyMight International Inc. Tender Price	\$341,059
Glass Beads	\$58,330
Recoveries from Municipal Partners (Estimated)	(\$200,000)
Labour and Equipment Costs (Estimated)	\$300,000
Sub-Total	\$499,389
2023 Budget	\$600,000
Favourable Variance	\$100,611

Consultations

Preparation of the subject tender was completed in consultation with the Office of Procurement and Compliance, and the Finance Department.

Recommendation

That Essex County Council receive report 2023-0517-IPS-R15-AB and award a contract to provide Non-Coning Water-Borne traffic paint to PolyMight International Inc., in the amount of \$335,160 (plus applicable taxes).

Approvals

Respectfully Submitted,

Allan Botham

Allan Botham, P.Eng., Director, Infrastructure and Planning Services

Concurred With,

Mary Birch

Mary Birch, BA, CMO, Interim Chief Administrative Officer

Appendix Number	Title
N/A	N/A