



Administrative Report

Office of the Director, Infrastructure & Planning Services

To: Warden McNamara and Members of Essex County Council

From: Allan Botham, P.Eng.
Director, Infrastructure & Planning Services

Date: Wednesday, April 20, 2022

Subject: Tender Summary – Non-Coning Water Borne Traffic Paint

Report #: 2022-0420-ISD-R11-AB

Purpose

The purpose of this report is to provide County Council with tender results and recommendations for the purchase of traffic paint for 2022 pavement markings.

Background

The County of Essex maintains pavement markings on the County of Essex road network using large capacity, truck mounted application equipment. The equipment is owned and operated by the County of Essex.

Pavement markings include, but are not limited to: centrelines, edgelines, directional arrows, stop bars, crosswalks and hazard lines.

Centrelines (yellow), edgelines (white) and lane lines (white) on high volume roads are typically painted every year. Pavement markings on lower volume roads are painted every two to three years.

In 2022 the County of Essex will continue to work with many of our local municipalities to provide pavement marking services. Typically work for local municipalities is limited to centrelines, edgelines and lane lines.

Discussion

Tenders for the supply of 35,000L of yellow and 50,000L of white, Non-Coning Water Borne traffic paint were posted on the bids & tenders website.

On March 17, 2022, two submission were received and summarized in Table 1 below.

Table 1

Supplier	Cost (Excl. HST)
Ennis Paint Canada ULC	\$380,150
PolyMight International Inc.	\$430,300

Tenders were reviewed and found to be complete, and the low tenderer is Ennis Paint Canada ULC. Ennis Paint has supplied paint to the County of Essex in the past to the satisfaction of the Maintenance & Operations group.

Financial Implications

The low tender is within the 2022 budgeted amount of \$500,000, and presented in Table 2.

Table 2

Item	Cost (Incl. Net HST)
Ennis Paint Canada ULC Tender Price	\$386,688
Glass Beads	\$60,445
Recoveries from Municipal Partners (Estimated)	(\$100,000)
Labour and Equipment Costs (Estimated)	\$150,000
Sub-Total	\$497,133
2022 Budget	\$500,000
Variance	(\$2,867)

Consultations

Preparation of the subject tender was completed in consultation with the Office of Procurement and Compliance and the Finance Department.

Recommendation

That Essex County Council receive Report 2022-0420-ISD-R11-AB and award a contract to provide Non-Coning Water Borne traffic paint to Ennis Paint Canada ULC, in the amount of \$380,150 (plus applicable taxes).

Approvals

Respectfully Submitted,

Allan Botham

Allan Botham, P.Eng., Director, Infrastructure and Planning Services

Concurred With,

Mike Galloway

Mike Galloway, MBA, CMO, Chief Administrative Officer