

Revenue Summary Table

Account Number	Revenue Re: Regular Operations	2020 Budget \$	2020 Projection \$	2021 Budget \$
14201.6510	Municipal Allocation of Fixed Costs - Admin., Debenture, Compensation	\$8,519,700	\$8,519,700	\$8,927,000
14201.6520	Total Waste Management Fee - Municipally Delivered Refuse	3,950,100	4,174,230	4,149,600
14201.6521	Tipping Fees - Municipally Delivered - Organics	648,000	710,805	709,300
14201.6622	Tipping Fees - Residentially Delivered - Refuse	766,500	729,635	766,500
14201.6630	Tipping Fees - Residential Customers - \$5 Flat Fee for Refuse	190,000	173,955	190,000
14201.6625	Tipping Fees - Residentially Delivered - Grass	7,000	5,775	7,000
14201.6626	Tipping Fees - Residential & ICI Delivered Tires	4,000	6,095	6,000
14201.6627	Tipping Fees - Residential & ICI Delivered - Refrigerants	20,000	22,305	22,500
14201.6620	Tipping Fees - ICI - Refuse - Landfilled	5,112,670	6,221,530	5,400,350
14201.6619	Tipping Fees - ICI - Organics & Other Non-Landfilled Materials	386,060	354,808	379,650
14201.6698	Tipping Fees - Weigh Scale Receipts	47,850	39,550	47,850
14201.6628	Tipping Fees - Asbestos and Dig Out Fees	13,000	13,100	13,000
14201.6629	Ontario Tire Stewardship - Program Cancelled in 2018	0	0	0
14301.6625	Sale of Recyclable Goods	1,741,400	1,991,060	1,771,700
14301.6724	LCBO Bottle Deposit (Paid by the Beer Store)	61,800	46,760	62,000
14301.6798	Stewardship Ontario/Waste Diversion Organization - Recycling Program	2,373,000	2,789,750	2,800,000
14303.6323	Sale of Recycled Electronics	50,000	80,700	50,000
14104.6720	Reg. LF Recovery of Wages & Benefits from LF#2 Perp.Care	42,000	42,000	42,000
14104.6720	Reg. LF Recovery of Wages & Benefits from LF#3 Perp.Care	46,000	46,000	46,000
14106.6798	Sale of Scrap Metal & Batteries - Kingsville Drop-Off Depot	14,000	11,700	13,000
14201.6501	Recovery of Administration Costs from LF#2 Perp.Care	15,000	15,000	15,000
14201.6502	Recovery of Administration Costs from LF#3 Perp.Care	31,500	31,500	31,500
14201.6623	Interest Income on Overdue Tip Fees	300	6,550	300
14201.6698	Administration - Miscellaneous Revenue - Inc. Wage Subsidies & CUPE Wage Recovery	20,000	10,730	11,000
14201.6703	Interest Income - Current Bank Account	30,000	20,060	18,000
14201.6720	Admin. Recovery of Wages & Benefits from LF#2 Perp.Care	5,000	5,000	5,000
14201.6720	Admin. Recovery of Wages & Benefits from LF#3 Perp.Care	15,000	15,000	15,000
14301.6627	Sale of Blue Boxes	41,000	41,410	41,000
14301.6626	Recovery From Contractor - Residual Hauling (Cont. Comp./Fibre Trailer)	32,400	47,740	225,500
14303.6324	County Municipalities - White Goods Collections	27,500	35,890	35,000
14303.6722	Composter & Digester Sales to Public	10,000	5,750	10,000
14303.6726	Sale of Compost	175,000	225,000	225,000
14303.6727	Compost Delivery Fee to Residents	5,000	7,500	5,000
14304.6728	Sale of Scrap Metal - Windsor Drop-Off Depot	72,200	86,030	91,000
14305.6620	MHSW - Small Business Revenue	35,000	24,320	35,000
14305.6798	MHSW - Used Auto Battery Sales	10,500	10,790	10,500
14305.6320	Stewardship Ont. Funding - Disposal - Phase One	20,000	17,000	20,000
14305.6320	Stewardship Funding - Contract Labour & Fixed Costs - Phase One	145,000	145,000	145,000
14401.6629	Rental Income - Farmland & Other	224,400	224,400	224,400
14104.6820	Cont. from Rate Stabilization Res. - Long Term Gas Management Study	20,000	0	0
14104.6820	Cont. from Rate Stabilization Res. - Cell 5 Sludge Pit Investigation	20,000	20,000	0
14201.6810	Cont. from Waste Reduction Res. - Regional Food and Organics Waste Management Plan	0	25,000	25,000
Sub-Total	Recurring Revenue Re: Regular Operations	\$24,947,880	\$26,999,130	\$26,591,650

\$13,076,600

Revenue Summary Table

Account Number	Revenue Re: Landfill #2 and Landfill #3 Perpetual Care	2020 Budget \$	2020 Projection \$	2021 Budget \$
14102.6520	Landfill #2 Perpetual Care - Contrib. From Municipalities	\$273,270	\$273,270	\$200,070
19205.8704	Landfill #2 Perpetual Care - Prior Year's Accum. Surplus (Deficit) Used to Fund Operations	(4,570)	48,580	87,130
19205.8704	Landfill #2 Perpetual Care - Contribution From Reserve - Leachate Forcemain Relocation	0	5,160	0
14107.6520	Landfill #3 Perpetual Care - Contrib. From Municipalities	625,000	625,000	661,380
19205.8705	Landfill #3 Perpetual Care - Prior Year's Accum. Surplus (Deficit) Used to Fund Operations	334,310	291,740	149,990
Sub-Total	Revenue Re: Landfill #2 and Landfill #3 Perpetual Care	\$1,228,010	\$1,243,750	\$1,098,570

Account Number	Revenue Re: Capital and Non-Recurring	2020 Budget \$	2020 Projection \$	2021 Budget \$
14104.6820	Contribution from Equipment Replacement Reserve - Roof Replacement	\$52,100	\$42,000	\$0
14104.6820	Contribution from Equipment Replacement Reserve - Front End Loader	0	0	335,000
14104.6820	Contribution from Equipment Replacement Reserve - Water Pump	25,000	0	0
14104.6820	Contribution from Equipment Replacement Reserve - Pickup Truck	32,000	32,330	0
14104.6820	Contribution from Equipment Replacement Reserve - Mower	133,000	63,720	30,000
14104.6820	Contribution from Equipment Replacement Reserve - Skid Steer	0	0	60,000
14104.6820	Contribution from Equipment Replacement Reserve - Paving	0	0	85,000
14104.6725	Sale of Surplus Equipment - New Holland Mower '20 / Front End Loader '21	0	18,070	0
14104.6725	Sale of Surplus Equipment - CAT D7 & D8 Bulldozers	285,000	315,970	40,000
14104.6803	Loan from Equipment Replacement Reserve - John Deere 1050K Dozer	786,670	766,670	0
14104.6803	Loan from Equipment Replacement Reserve - CAT D6 Dozer	453,770	442,800	0
14105.6820	Contribution from Equipment Replacement Reserve - North Compactor Cylinder	30,000	31,050	0
14106.6820	Contribution from Equipment Replacement Reserve - Paving - Yard Waste Drop Off Area	50,000	22,850	52,800
14106.6820	Contribution from Equipment Replacement Reserve - Transfer Station Washroom		0	90,000
14106.6820	Contribution from Equipment Replacement Reserve - Front End Loader	155,000	244,330	0
14106.6725	Sale of Surplus Equipment - 2007 CAT 938 Loader	25,000	40,500	0
14301.6820	Contribution from Equipment Replacement Reserve - Conveyor Replacement	0	158,550	65,000
14301.6820	Contribution from Equipment Replacement Reserve - Compressor Room	0	0	50,000
14301.6820	Contribution from Equipment Replacement Reserve - Building Repairs	60,000	69,700	70,000
14301.6820	Contribution from Equipment Replacement Reserve - Container Processing Equipment	25,000	7,800	30,000
14301.6820	Contribution from Equipment Replacement Reserve - Fibre Processing Equipment	60,000	73,130	125,000
14301.6327	Sale of Roll - Out Carts - 95 gal. - Commercial	30,000	60,160	30,000
14301.6329	Sale of Roll - Out Carts - 35 & 65 gal. - Residential	22,000	63,850	25,000
14303.6820	Contribution from Equipment Replacement Reserve - Waste Red. Forklift	0	0	37,000
14201.6804	Contribution for Regional Landfill Reserve - Gas Collection Wellfield	0	0	500,000
Sub-Total	Revenue Re: Capital and Non-Recurring	\$2,224,540	\$2,453,480	\$1,624,800
Total	Revenue	\$28,400,430	\$30,696,360	\$29,315,020